

Prof. Mohd Ossama

Ex TPO/HOD, Business Mentor, Consultant, Writer (15+) Books and Advisor

सिद्धमूलं प्रबन्धनम् | The root of all achievement is management!

- **Manager, Strategic Alliances, NEMI**
- **In-charge - (advisory & probing) New Alliances, NEMI**



Key Positions Had Held:

- ❖ Senior Advisor/Mentor, Founder Labs
- ❖ Head, Training Dept, Aadyant Academy
- ❖ TPO, SSGI/MPGI Lucknow
- ❖ Subject Matter Expert Trainer, NEMI Education
- ❖ Counselor, Psyuni India
- ❖ Mentor, Startup India Scheme MAARG
- ❖ Mentor, Global Alliance for Mass Entrepreneurship (GAME)
- ❖ Mentor, Startup Tamil Nadu, Tamil Nadu Government
- ❖ Member, EC, Association of Knowledge Workers, Lucknow (AKWL)
- ❖ Resource Person, Lucknow Management Association (LMA)
- ❖ Divisional Head, Startups, Internet of Things (IoT) Society of India
- ❖ Mission Director, India No. 1 Economy Mission
- ❖ Director of Technical Services, Srivastava Defense Services, Lucknow
- ❖ Incubation Manager & Faculty, BNCET, Lucknow
- ❖ Visiting Faculty, Integral University & Techno Group of Institutions
- ❖ President, BNCET Startup Visionaries Students Club (SVSC)
- ❖ CEO, Lucknow Angels & UPICA
- ❖ Coordinator, Innovation- Indian Economists Association Trust (IEAT)

- ❖ Certified Career Mentor (CCM)
- ❖ International Certified Career Coach (ICCC)
- ❖ Certified in Psychometrics, DMIT, Study Skills & Midbrain Activation
- ❖ Certified in Human Resource Management Skills
- ❖ Trained in Lean Six Sigma Yellow Belt
- ❖ Certified in Lean Six Sigma Yellow Belt
- ❖ Management Consulting Program Participant
- ❖ NLP Foundation Program Participant
- ❖ Global CXO Program Participant

E: prof.mohdossama@gmail.com

Detailed Profile:

Prof. Mohd Ossama is a senior management teacher, award winning writer and a certified mentor; he has positively influenced more than 10,000 students since 2009. He has a great passion for teaching general management and has taught many subjects in courses such as BBA, B.Com, BCA, MBA, Polytechnic etc. He has guided many dissertation and project works of many MBA/BBA students. He has been an external examiner for AKTU, Lucknow and been in many college committees for various colleges. He has been actively involved in Case based teaching in business management and spoken on many forums as a key note speaker.

As a TPO he has successfully conducted many campus placement drives for the companies like PNB MetLife, Bajaj Capital, Just Dial, HDFC etc. and has successfully organized many noted industrial visits to major industrial installations. He has successfully conducted – Campus to Corporate Program, Interview Preparation Program and many other key industries connect events. As a noted trainer he has been regularly invited to the EC Meetings of Indian Society for Training & Development (ISTD) Lucknow Chapter. He has been a life member of many professional bodies. He has also been a mentor in Youth Co Lab (in partnership

with UNDP and Atal Innovation Mission (AIM), Niti Ayog). He is also a Startup Mentor at various respected bodies. He has trained many corporate executives on key management themes. He has been an invited expert participant in many regional/national/international level consultations on many issues like Startup, Responsible AI, and Digital Human Rights etc. As a noted expert, Prof. Mohd Ossama was invited as Participant, 3rd Global Partnership on Artificial Intelligence (GPAI) Working Group, Led by Indian Government on - Responsible AI.

Prof. Mohd Ossama was briefly associated with The Academy of Business in Society, Europe (ABIS) as a Mentor designate for a mentoring venture to doctoral students and other candidates from across the globe. Prof. Mohd Ossama has led the Training Department of Aadyant Academy, trained numerous students and executives on sales, branding, leadership, communication etc. Prof. Mohd Ossama has addressed students at Economics Department, BBAU (Central University), Lucknow on startups, innovation and economic development.

As a Manager of Strategic Alliances with NEMI, Prof. Mohd Ossama has created a positive ecosystem for new alliances for mutual growth, partnerships, new tie-ups, MOUs and associations to garner new benefits and economic growth. At NEMI, Prof. Mohd Ossama has been a keynote speaker on many occasions, like at AKTU, SRMCEM, REC Gonda etc. NEMI's work builds on the philosophy of Skill India and Prof. Mohd Ossama has closely worked with UP Skill Development Mission (UPSDM), Hygia Group of Institutions, Goel Group of Institutions, GCRG etc.

Prof. Mohd Ossama was conferred with honorary professorship from Institute of Entrepreneurship & Management Studies (IEMS) for his long services as a teacher of Management Sciences. He has participated in more than 60 national/international conferences, more than 20 training programs and many FDPs. As a management writer he has written on management, leadership, self-development and other subjects and most books are available on e-commerce websites and physically kept at the libraries of many respected universities and colleges.

Work on Startups:

Prof. Mohd Ossama has taught Entrepreneurship Development many times under affiliated colleges of AKTU, Lucknow University etc. He is the Founder President, BNCET Startup Visionaries Students Club (BNCET- SVSC) created to carve out visionaries out of many bright, young and innovative students. He has attended numerous key programs of AICTE and MoE's Innovation Cell, ASSOCHAM, CII UP, Integral University Startups Foundation, Centre for Incubation and Entrepreneurship Development (ISF-CIED) etc.

He is also the Founding Divisional Chairman (Startups), IoT Society of India, Lucknow and also serves as regular resource person for Lucknow Management Association (LMA) for conducting MDPs/FDPs. He has given numerous guest lectures in reputed colleges across Lucknow. He has also attended many key international delegations organized/hosted by reputed trade bodies. He has advised many colleges of Lucknow on entrepreneurship development in the campus. He has delivered numerous sessions and FDPs on One Trillion US Dollar UP Economy Vision in the institutions of the region of Uttar Pradesh.

Prof. Mohd Ossama has led the Incubation Centre of BNCET as the Founding Incubation Manager, led many initiatives, delivered numerous seminars on Startup India, Make In India, Ease of Doing Business etc. and also coordinated key initiatives as - Kalam Pragati- World-class Skill Program- (India's first Skilling for Success program for Engineering students designed by Era Foundation in collaboration with Central Training & Placement Cell, AKTU and Government of Uttar Pradesh to bridge the wide gap between Engineering skills and Industry demand) and KAPILA AICTE BNCET Committee -Scheme Name: KAPILA: Kalam Program for IP Literacy and Awareness - Implementing Agency – MoE's Innovation Cell/AICTE. He has visited many colleges of Lucknow on behalf of Aadyant Academy for improving placement scenario for the students of professional courses and extensively coordinated with Uttar Pradesh Skill Development Mission (UPSDM) for skilling students in the state of Uttar Pradesh. He has been an inspiring CEO for a prominent investment & funding agency, Lucknow Angles; leading a team dedicated to make Lucknow & UP, a top investment, innovation and industrial hub of India.

Prof. Mohd Ossama has been associated as a Coordinator for Innovation & Incubation with reputed Indian Economists Association Trust (IEAT) for inculcating innovation and enterprise amongst students, scholars and institutions. Prof. Mohd Ossama has attended/participated in many programs of Indian Economic Association (IEA) over the period of time and has been a keen follower and teacher of Indian Economic Narrative over the years.

At NEMI, Prof. Mohd Ossama has addressed students many times at various orientation sessions, inaugural sessions etc. for successful completion of professional and training programs.

Prof. Mohd Ossama has led many initiatives on Startup Development, Training & Placements, Skills etc. across colleges and organizations in Lucknow and startups mentored by him have attended key national programs of high repute.

He was awarded - Rising Star Award - 2025- for Excellent Educationist & Mentor by a reputed business magazine. He believes Entrepreneurship shall make India a golden bird of the world again and Indian Startups as locomotives of modern economic development shall make India a Visva Guru (Leader of the World). He lives by the principle- (सिद्धिमुलं प्रबन्धनम्) -The root of all achievement is management and believes in the concept of 21st Century as Indian Century and works tirelessly for making India, the No. 1 Economy of the world.